

Message Text

UNCLASSIFIED

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53

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 COME-00 DRC-01 RSC-01 (ISO) W

----- 023346

R 070843Z MAR 74

FM AMCONSUL NAHA

TO USDA WASH DC

INFO SECSTATE WASH DC 1315

AMEMBASSY TOKYO

UNCLASSIFIED NAHA 090

E.O. 11652 N.A.

TAGS: BEXP, JA, BFOL

SUBJ: ATO: FRESH VEGETABLES

1. 588/03/A002

2. 030774

3. H. COCHRAN

4. 588 JAPAN

5. IAD

6A. REPLY TO--

6B. MR. O. B. SHELL

MANAGER, FOOD PRODUCTS DIVISIHN

6C. FAR EAST SERVICE CO.

P.O. BOX 14, URASOE, OKINAWA, ZIP 901-21, JAPAN

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7. CABLE: FESCO, URASOE OKINAWA. TEL: 098877-3439.

TELEX: OK-62.

8. CO REF. BANK OF AMERICA, CPO BOX 378, NAHA, OKINAWA,
JAPAN. DISCAL COPR., 315 PACIFIC AVENUE, SAN FRANCISCO, CA.,
WAYNE FOGELSTROM, PRES., TEL: 415-421-5587.

9. 102

10. DESCRIPTITN.

-FRESH VEGETABLES, INCLUDING ASPARAGUS, LETTUCE,
ARTICHOKSS, ONIONS.

-MELONS.

-BUYER REQUESTS QUOTES FOR ABOVE ITEMS CIF NAHA,
OKINAWA. FOR RESALE TO HOTELS, SUPERMARKETS, RESTAURANTS.

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UNABLE TO DETERMINE QUANTITY OR VALUE, BUT OKINAWAN

POPULATION OF 1.2 MILLION AND ESTIMATED TOURISTS IN 1974
NUMBERING 1.3 MILLITN GIVE SOME INDICATITN. BUYER SEEKS
ITEMS SPRAYED IN FIELDS WITH OXYTROL, CAPABLE OF BEING
SHIPPED CHILLED TO 40 DEGREES FAHRENHEIT. BUYER IS A
MAJOR AMERICAN TRADING FIRM IN OKINAWA. MAJOR ACTIVITY IS
IMPORTING AND DISTRIBUTING CHEMICALS AND ELECTRONIC
EQUIPMENT, IS EXCLUSIVE AGENT JAPAN FOR WD-40 AND

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SURE BROS. AUDO PRODUCTS. SHELL IS EXPERIENCED IN
MARKETING FOOD PRODDUCTS BOTH IN U.S. AND IN JAPAN,
WAS VICE-PRESIDENT WITH JAPANESE FOOD GIANT MORINAGA CO.
FOR OVER FIVE YEARS. FIRM HAS EXCELLENT TRADE AND CREDIT
REPUTATION. REQUESTS RESPONSES FROM POTENTIAL SUPPLIERS
AS SOON AS POSSIBLE, SINCE TOURIST SEASON GETS UNDERWAY IN
APRIL. WTDR 0873.

SYLVESTER.

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NNN

Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Handling Restrictions: n/a
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Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

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Status: NATIVE
Subject: ATO: FRESH VEGETABLES
TAGS: BEXP, BFOL, JA
To: n/a
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005